

Position: Business Development Executive

Company Overview:

NVM Infratech Pvt. Ltd., a trailblazer in the real estate industry, invites dynamic professionals to join our esteemed team. As a leading player in the field, we are committed to innovation, excellence, and shaping the future of real estate. We are on the lookout for a dynamic and experienced Business Development Executive to join our ambitious team.

Responsibilities:

As a Business Development Executive at **NVM Infratech Pvt. Ltd.**, you will be a key contributor to our growth and market expansion. Your responsibilities will include:

Client Acquisition: Identify and pursue new business opportunities to expand our client base.

Relationship Building: Cultivate and maintain positive relationships with clients to ensure satisfaction and foster long-term partnerships.

Sales Strategy: Contribute to the development and execution of effective sales strategies for revenue growth.

Market Research: Conduct thorough market research to identify trends, competitors, and potential areas for business expansion.

Lead Generation: Proactively generate leads through various channels and convert them into potential clients.

Collaboration: Work closely with the business development team to achieve collective goals and objectives.

Requirements:

Proven Track Record: Demonstrated success in business development, with a focus on results and achievements.

Communication Skills: Strong verbal and written communication skills to effectively convey complex information.

Initiative: Proactive and self-motivated, with the ability to identify and pursue opportunities independently.

Sales Acumen: Sound understanding of sales techniques, negotiation skills, and market dynamics.

Adaptability: Ability to adapt to a fast-paced and dynamic work environment.

Team Player: Collaborative mindset with the ability to work seamlessly within a team.

Preferred Qualifications:

2 yrs of experience in real estate or related industries.

Educational background in business, marketing, or a relevant field.

Familiarity with CRM software and other sales tools.

How to Apply:

If you are a results-driven individual with a passion for business development in the real estate sector, we invite you to apply for this exciting opportunity. Submit your resume and a compelling cover letter to info@nvminfratech.com with the subject line "Business Development Executive Application - [Your Full Name]".

NVM Infratech Pvt. Ltd. is an equal opportunity employer, dedicated to fostering diversity and inclusion. We encourage qualified individuals from all backgrounds to apply.