

Position: Business Development Manager

Company Overview:

Join **NVM Infratech Pvt. Ltd.** a trailblazer in the real estate industry that thrives on innovation and excellence. At the forefront of shaping the future of real estate, we are on the lookout for a dynamic and experienced Business Development Manager to join our ambitious team.

Responsibilities:

As a Business Development Manager at **NVM Infratech Pvt. Ltd.**, you will play a pivotal role in driving our business growth and expanding our market presence. Your responsibilities will include:

Strategic Business Development: Develop and execute a comprehensive business strategy to prioritize growth and enhance positive customer ratings.

Client Relationship Management: Foster and maintain positive professional relationships with clients to ensure satisfaction and loyalty.

Sales Optimization: Utilize financial techniques to optimize sales revenue and contribute to the achievement of corporate goals.

Financial Oversight: Monitor sales progress, track business-related invoices, and ensure compliance with legal and corporate guidelines in sales contracts.

Team Training: Provide training and mentorship to sales professionals, contributing to their skill enhancement and professional development.

Requirements:

Proven track record of driving sales growth in the real estate sector.

Experience in customer service, marketing, or a sales-related field within the real estate industry.

In-depth knowledge of business and sales growth techniques, with a strong strategic mindset.

Exceptional project management skills, ensuring effective execution of business development initiatives.

Clear and effective verbal and written communication skills.

Enthusiasm for the real estate industry and a deep understanding of its growth potential.

Preferred Qualifications:

5 yrs of experience in managing sales or marketing teams within the real estate sector.

Sharp negotiation and networking skills to establish and maintain key industry connections.

Strong organizational and problem-solving skills.

Educational background in business, marketing, or finance.

How to Apply:

If you are a results-driven individual with a passion for real estate and a proven track record in business development, we invite you to apply for this exciting opportunity. Send your resume and a compelling cover letter to info@nvm infratech.com with the subject line "Business Development Manager Application - [Your Full Name]".

NVM Infratech Pvt. Ltd. is an equal opportunity employer, committed to diversity and inclusion. We encourage qualified individuals from all backgrounds to apply.